



CUSHMAN &  
WAKEFIELD

# CRAFTING RETAIL SOLUTIONS DELIVERING RESULTS

APAC RETAIL CAPABILITY

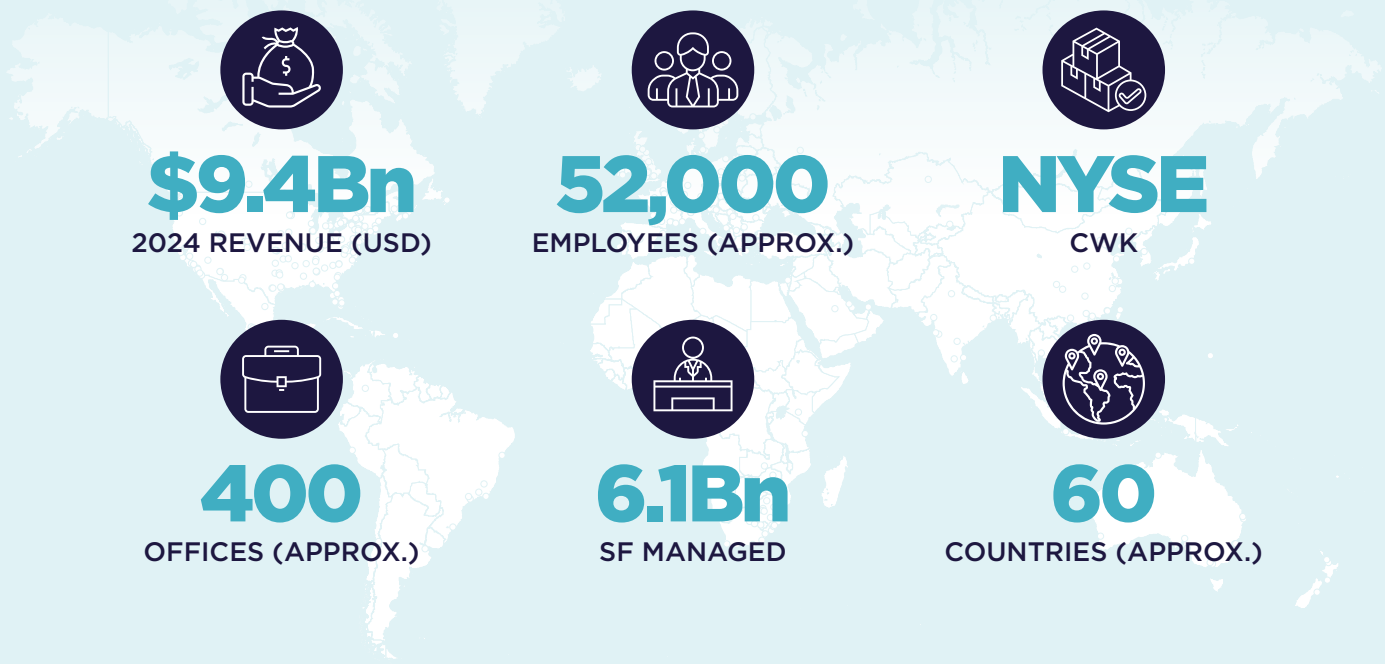
Better never settles



# Cushman & Wakefield Global



Siam Paragon Mall, Bangkok, Thailand



Galleria Vittorio Emanuele II, Milano, Italy

APAC RETAIL CAPABILITY





Louis Vuitton, Ginza, Tokyo, Japan

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# Retail by the numbers

**\$11.8**Bn

BROKERAGE  
TRANSACTION VALUE

**5,700+**

BROKERAGE  
TRANSACTIONS CLOSED

**41,000+**

PROPERTIES APPRAISED

**300+**

PROJECTS MANAGED

**650+**MSF

PROPERTIES  
UNDER MANAGEMENT

**2,000+**

RETAIL PROFESSIONALS

\*The above statistics represent a three-year average (2022-2024) and includes leasing and capital markets transactions.





# Our Purpose

WE DON'T JUST DELIVER SOLUTIONS  
WE CRAFT THEM



## Brand Partners

Strive For Better Partnerships

We combine our global talent, deep sector expertise, comprehensive data insights and extensive local operational knowledge to support your bold goals.



## Industry Partners

Deliver Better Solutions

We deliver customized strategies to achieve desired outcomes for every client.



## Thought Leaders

Reveal Better, More Actionable Insights

We lead the thinking and the innovation in practice.



# Our Retail Solutions



Myeongdong, Seoul, South Korea

## Occupiers - Brands

- ✓ **Understand** your existing business strategy
- ✓ **Identify** new market entry and expansion opportunities
- ✓ **Uncover** the best store locations
- ✓ **Provide** project management support for buildouts
- ✓ **Create** an “on-brand” differentiated experience
- ✓ **Optimize** Capex and Opex across your entire portfolio



**Retail  
Consulting &  
Advisory**



**Location  
Analytics &  
Strategy**



**Tenant  
Representation**



**Transaction  
Management**



**Project &  
Development  
Services**



**Facilities  
Management**



Chadstone Mall, Melbourne, Australia

## Investors - Owners and Developers

- ✓ **Create** asset strategies that meet your investment objectives
- ✓ **Curate** winning tenant mixes to create engaging communities
- ✓ **Manage** your properties and related costs
- ✓ **De-risk** your assets
- ✓ **Enhance** value by providing a better consumer experience



**Agency  
Leasing**



**Capital  
Markets**



**Retail  
Consulting &  
Advisory**



**Valuation &  
Advisory**



**Project &  
Development  
Services**



**Energy &  
Sustainability**



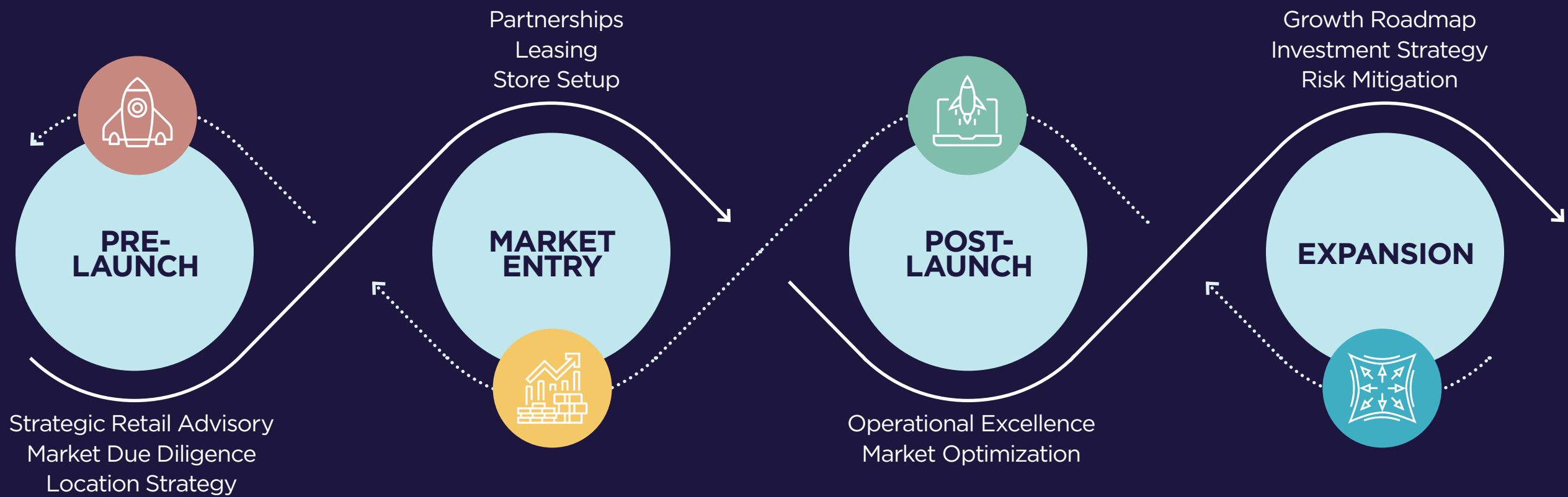
# Our Occupier Services

We are your End-to-End Partners



Tsim Sha Tsui, Nathan Road, Hong Kong

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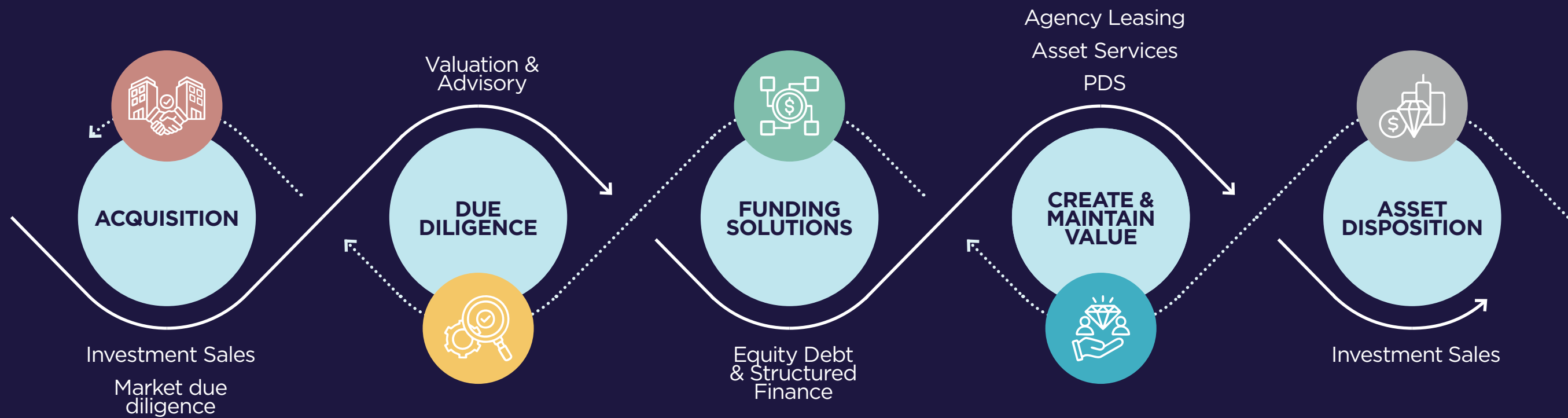


Shinjuku, Tokyo, Japan

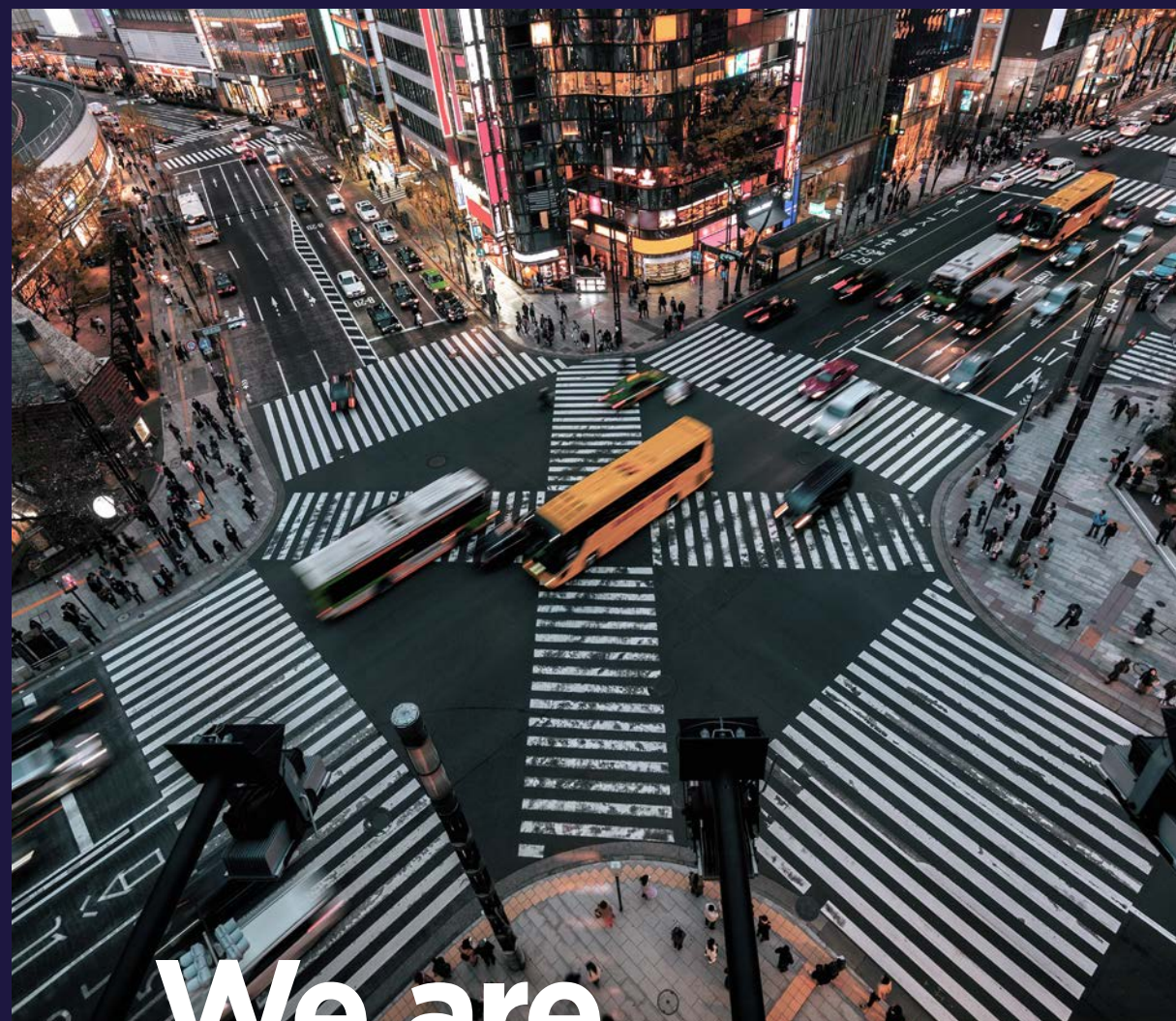


# Our Investor Services

Enabling Retail Investment Growth







Intersection in Ginza, Tokyo, Japan

We are  
everywhere  
you want to be

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## Our APAC Team



**SONA RAI AGGARWAL**  
Managing Director  
Head of Retail Sales & Strategy  
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**SWATI MOHINDRA**  
Senior Director  
Business Development - Retail  
[swati.mohindra@cushwake.com](mailto:swati.mohindra@cushwake.com)



**PREETI SINGH**  
Lead  
Business Analytics & Insights  
[preeti.singh1@cushwake.com](mailto:preeti.singh1@cushwake.com)

200+ Retail Professionals in 30+ Offices

### AUSTRALIA / NEW ZEALAND



**DANIEL RADLE**  
National Head of Retail  
Leasing & Management

### HONG KONG



**JOHN SIU**  
Managing Director

### INDONESIA



**LINI DJAFAR**  
Managing Director  
Transactions

### PHILIPPINES



**CLARO CORDERO JR**  
Head - Research,  
Consulting & Advisory Services

### SOUTH KOREA



**GLENN YANG**  
Director  
Leasing Tenant Representation - Retail

### THAILAND



**GARETH POWELL**  
Senior Director &  
Country Head

### CHINA



**DUKE ZHEN**  
Director  
Head of Retail Services

### INDIA



**MILIN ROHINESH**  
Executive Director  
Head Retail - West & Central

### JAPAN



**ISAO SUGA**  
Executive Director  
Head of Retail Services

### SINGAPORE



**JERYL TEOH**  
Senior Director  
Leasing Agency

### TAIWAN



**MEI CHIANG**  
Director  
Head of OSG

### VIETNAM



**NGOC LE**  
Senior Director  
Head of Commercial Leasing





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#### ABOUT CUSHMAN & WAKEFIELD

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in nearly 400 offices and 60 countries. In 2024, the firm reported revenue of \$9.4 billion across its core service lines of Services, Leasing, Capital markets, and Valuation and other. Built around the belief that Better never settles, the firm receives numerous industry and business accolades for its award-winning culture. For additional information, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com).